



# ReCAP™

Your Source for Competitor Locations

SOURCED FROM CAPLLC

## Make faster, smarter decisions with the ReCAP database of location information

### ReCAP Insurance Agent Database 11.1 Quick Facts

Trade Names 20

Retail Locations 83,234

Over 93% of the total business records geocoded to street-level accuracy

### Find opportunities quickly and easily

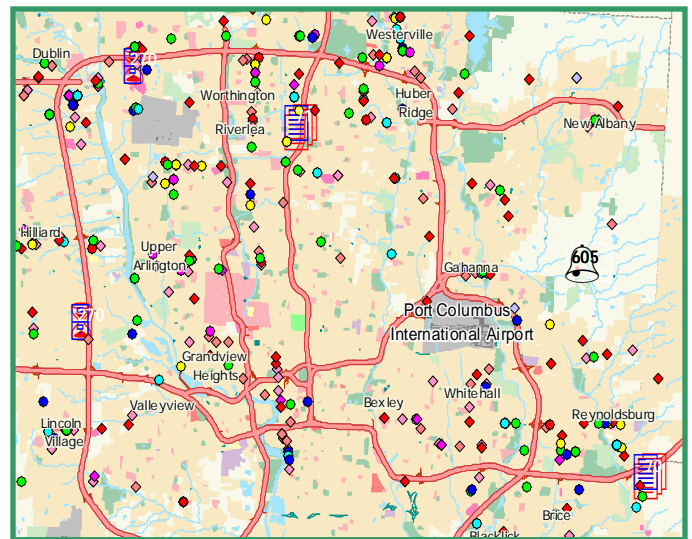
ReCAP's Insurance Agent Database provides the information you need to:

- Analyze market opportunities
- Analyze competitive threats
- Build sales and marketing strategies
- Assign sales territories

## ReCAP Insurance Agent Database Is The Most Comprehensive of Its Kind

ReCAP's Insurance Agent Location Database is a listing of more than 83,000 Insurance Agent locations in the U.S. This data enables you to visualize Agent locations in any geographic area and includes vital information such as insurance company name, address, category, agent name, phone, latitude, longitude and more. The data we deliver can be completely customized. Select the fields and geographic areas that pertain to your business and choose the format that works for you.

Insurance Agent Locations



ReCAP Insurance Columbus, OH listed by Company

• AAA Insurance	(10)	◆ Grange Insurance Group	(95)
• Allstate	(102)	◆ Liberty Mutual	(6)
• American Family Insurance	(55)	◆ Met Life	(21)
• Donegal Insurance Group	(20)	◆ Nationwide Insurance	(101)
• Erie Insurance	(38)	◆ State Farm	(111)
• Farmers Insurance	(87)		



The data works seamlessly with your current mapping applications.

### What makes ReCAP Data different from other databases?

ReCAP Insurance Agent Database is a thorough, **continually updated** and verified database that is checked for accuracy and completeness utilizing the most

reliable sources and rigorous processes available. **Other location database files require you to wade through duplicate records and misclassified data and**

**include non-“Agent” locations like corporate offices and claims centers.** ReCAP records are individually researched and verified to ensure the accuracy.



# The Most Comprehensive Insurance Agent List Available

## Data Sources

The data is compiled from commercially and publicly available sources as well as CAP's own proprietary data for the retail industry, including:

- Chain Directories from HQ
- Internet Chain Directories
- Franchise Circulars
- Business List and Phone Data
- Public/State Data
- Retail Guides and Magazines
- Phone Verifications

## Vintage

ReCAP's Insurance Agent Database is updated continuously. You can request specific companies to be collected, analyzed and processed. Current release:

**June 2011**

*Call 630.426.9924 today and put the power of ReCAP Insurance to work for you!*

*Other location data available: Retail, Hotels, Banking Locations, Schools and our ReCAP® Retail Database with more than 1,075,987 retail locations! Call for special pricing.*

**See our Website:**

[www.datasourcetech.com](http://www.datasourcetech.com)

The data is compiled from unit counts and individual locations for 20 different brands. Purchase only records you need in the format you want. The chart at right shows sample records in the ReCAP Insurance database. Charts shown depict only a small sample of the vast amount of data available.

Location ID	959386	981455	979804
Trade Name ID	1	46	41
Trade Name	Farmers Insurance	Met Life	Mercury General Corporation
Company ID	5444	5446	6995
Company	Farmers Insurance	Met Life	Mercury General Corporation
Store Name	JAMES C LIZZIO	DABELT INSURANCE	HENDERSON & ANDERSON INS.
Address	6730 S PULASKI RD	5932 GLENWAY AVE	6677 WEST THUNDERBIRD
City	CHICAGO	CINCINNATI	GLENDALE
State	IL	OH	AZ
Zip Code	60629	45238	85306
Longitude	-87.722674	-84.616629	-112.202060
Latitude	41.770312	39.139616	33.610520
Geocoding Level	ADDRESS	ADDRESS	ADDRESS
Category	Insurance	Insurance	Insurance
Date Verified	15-Mar-08	15-Jan-08	09-Oct-08

\*Additional data available; ZIP 4, Phone Number, Fax Number, Longitude, Latitude, GeoResult, State Code, County Code, MSA, MSA Name, DMA, DMA Name, SIC and, NAIC.

Trade Name	Total
Farmers Insurance	16,903
State Farm	16,786
Allstate	14,255
Met Life	9,968
Nationwide	5,103
American Family Insurance	3,400
Mercury General Corporation	2,877
Grange Insurance Group	2,860
Erie Insurance	2,315
Farm Bureau Insurance	1,692
Donegal Insurance Group	1,660
Shelter Insurance	1,248
Farm Bureau Financial Svcs	1,200
AAA Insurance	1,112
Alfa Corporation	870
Liberty Mutual	356
North Carolina Farm Bureau	185
Kentucky Farm Bureau	174
Amica Mutual Insurance Company	38
Farm Bureau Mutual Insurance	36